

Who are we?

Your Preferred Partner

Working closely with global partners, Tenyards provides end-to-end vertical technology and Telecoms infrastructure solutions, as well as smart data platforms for businesses.

We provide a wide range of ICT equipment and Services. We are based in Nigeria but have a diverse team with extensive experience working in several West African countries with our network of Global partners and resources.

We have a strong expertise in providing ICT equipment and services with a focus on, Rural Telephony, Value Added Services (VAS), and Telecoms' Infrastructure.

Our client base cuts across medium - and large - scale companies in multiple sectors within the region from Major Telecommunication Mobile Operators (TELCOS), and several enterprises in the private sector.

We partner with the best Original Equipment Manufacturers (OEMs) to provide the latest in ICT infrastructure, and Future led technologies that help Tenyards" integrate end-to-end vertical ICT technology, and Telecoms' infrastructure solutions, as well as smart data platforms for businesses.



Our Company Culture

Vision, Mission, and our Company Values



We strive to offer advanced business solutions at the best value possible that impact positively on improving customer experience.



We focus on connecting rural Africa through providing affordable solutions in order to enhance greater connectivity in remote areas and offer its communities similar opportunities to experience affordable connectivity to the world.

3 Our Company Values

Synergy: We believe unity is key to our success. By bringing together a team with diverse backgrounds, disciplines, and cultures, we leverage on our people's strengths to deliver organisational goals.

Service Excellence: Our combination of rigour, critical thinking, and integrity adds value to and consistently delivers outstanding results for our stakeholders, with the safety of our staff and customers environments as a priority.

Build Relationships: Connecting with customers and partners to drive success, we take pride in knowing that our work makes a difference.

Innovation: We inspire creative thinking and intelligent risk taking.

Our Business Solutions

Rural Telephony

In line with our Mission statement, our exclusive partners are providing solutions that enhance community integration and mobile subscriber experience.

NuRAN Wireless is a leading supplier of Mobile and Broadband Wireless Infrastructure solutions, Its innovative Radio Access Network (RAN), Core Network, and Backhaul products dramatically drop the total cost of ownership, thereby creating new opportunities for established, as well as Emerging Mobile Network Operators. Indoor coverage, isolated rural communities, offshore platforms and ships, NuRAN Wireless helps its customers reach everyone, everywhere.

Δbout NuRΔN:

- Canadian company, headquartered in Quebec.
- Publicly traded (CSE:NUR; FSE:1RN; OTC:NRRWF).
- Over 35 years' experience in the telecoms industry.
- Successful deployments across the globe.
- Future-proof product and solution roadmaps.
- Highly-skilled and experienced team.





Our Business Solutions

Value Added Services (VAS)

In addition to our core focus on rural telephony, we also provide Value Added Services (VAS) through our partners, Galactic Global Infotech Limited, to MNOs in Nigeria and other territories.

Galactic Global is a leading supplier of Valued Added Services such as:

- Bulk SMS.
- USSD Subscription.
- Content Management on Nxpress.





Our Business Solutions

Telecoms Infrastructure

We are also in partnership with one of the leading Engineering, Procurement and Construction (EPC) companies in Nigeria focused on oil and gas and telecoms sector to bring affordable local manufacturing capabilities to meet the growing demands of MNOs and InfraCo's with the advent of forecasted growth in 5G implementation on the horizon.

Dorman Long, a leading EPC, with an extensive range of engineering centred services and products to several industries. Their core areas of operations are:

- Oil and Gas (onshore and offshore),
- Telecommunications.
- Manufacturing,
- Power industries in Sub-Saharan Africa.





Manage, Service, and Support

Peace of mind

Let us cater for your ancillary needs so you can stay focused on running your Core Business.

Our highly experienced project management experts and certified engineers work with a strong commitment to quality and professionalism, and are experienced at handling highly technical projects ranging from small to highly sophisticated enterprise solutions.

Whether you are seeking a partner to manage an entire project or require assistance during a few phases of the process, Tenyards" professionals have the skill sets and experience to help you build a solution that meets your business concerns.

Our services address your needs with a comprehensive spectrum of offerings from planning, design, product development and installation, and advanced configuration, to after-sales advanced maintenance and managed services. Each service-level tier is calibrated to provide the optimal level of support necessary to complement your internal capacity.

We provide services that ensure your systems remain at optimal availability. Empowering us to focus on the availability of these systems frees your business to dedicate people and financial resources to other critical issues.

Innovation

Not at all price

Our innovative products address your pain points of expensive active equipment, and power supply. Priority areas for innovation in infrastructure are base stations, backhaul technologies, and energy

> **Base stations** can be very expensive – often requiring transporting materials undertaking extensive engineering

> **Energy** represents a sizeable and ongoing cost for network operation. In many rural areas, a reliable power supply may not be available.



Backhaul connects users to the core mobile network. Fibre-optic cabling can often be too expensive for rural deployments, whilst satellite microwave technologies also limitations.

Tenyards, together with our technology partners, offers complete affordable solution to MNO and InfraCos to narrow this gap through a successful implementation of their rollout plans. With wide range of solutions covering 2G/3G/4G technology offer [good] mobile broadband coverage to elevate consumer experience. We have the expertise, to design, build, execute and implement a successful roll-out!





In Sub-Saharan Africa 300 million people do not have mobile broadband coverage

* Source GSMA





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